



THE TRUITT NEWS

THE OFFICIAL SKINNY FROM TRUITT INSURANCE & BONDING INC.

LATE SPRING / EARLY SUMMER 2011

CONGRATS:

To: *Philip Currie* of J.H. Berry & Gilbert Inc. for representing Grandview Financial Group LLC., ADS Security and Cade Crenshaw & Associates on their lease renewals.

To: *Jonathan Lindsey* on his new position with The Shopping Center Group.

To: *Gary C. Wyatt* of Gary C. Wyatt General Contractors for receiving the 2010 Chairman's Award from the Alabama Concrete Industries Association.

To: *Andrew Loveman* and *David Ashford* of Southpace Properties for reaching 100% occupancy at Hoover Square Shopping Center with their latest lease of 9,500 square feet to Chow Tyme Buffet.

To: *Mike Stockard* & Elwood Staffing on being named the largest temporary staffing agency in Alabama by Business Alabama Magazine.

To: *Martin Smith* of Retail Specialist for representing Firehouse Subs on their new lease in Fultondale by Target.



THE NEW GUY

We are proud to welcome our latest addition to the Truitt machine, Paul Davidson. A Florida State graduate, Paul is relocating from the Florida panhandle where he has been a producer and agency owner during his 25 year insurance career. Paul specializes in writing church business so keep him in mind if your church is trying to reduce expenses. He has a lot of knowledge and can do you some good! We are glad Paul has joined us.

ALABAMA GULF COAST

ZOO

WILD ON THE COAST

We spend a lot of time in Baldwin County working with our clients in that area of the state (and trying to convince Tony to tan.....man, is he white). As such, the Alabama Gulf Coast Zoo's upcoming move to "higher ground" off AL59 has caught our attention and Truitt has decided to get involved. We are in the process of "adopting" a mascot of some kind that will be housed at the new zoo to represent us. As we are looking for the most economical option (read, we are very cheap) we probably are going to end up with a rodent of some type. We haven't decided yet but can promise THE TRUITT NEWS will spread the word once we do.



TRUITT R-O-C-K-S!

What do Widespread Panic, The Zac Brown Band, Tim McGraw, Lady Antebellum and Poison all have in common? You guessed it, Truitt Insurance & Bonding. For the past 2 seasons, the Truitt gang and various hangers-on have been having a blast at the Verizon Wireless Music Center in Pelham. We can't wait to tackle Motley Crue and other shows planned throughout this summer and early fall. If you are out that way for a show, come on by Box #11, say hello and join the fun.

HE SAID IT BEST:

"Sometimes you just have to hunker down and take it like a jack-ass in a hail storm."

President Lyndon Johnson

(Editor's Note: He must have foreseen our current economy).

Check us out at www.truittinsurance.com.



WAY TO GO ALABAMA AGC

We would like to congratulate the Associated General Contractors Alabama Chapter for once again being honored as the best AGC chapter in the nation. Henry Hagood and all the folks at AGC have always done a tremendous job promoting the construction industry throughout Alabama and it is fantastic to see them recognized for their hard work. This is the second time in only seven years the Alabama chapter has been so recognized. Truitt Insurance & Bonding is proud to have a long affiliation with the chapter. If you are not a member, you should be. Go to www.alagc.org today to see what all the fuss is about.

NEW SPONSORSHIP



Truitt is proud to announce our sponsorship of Birmingham Mountain Radio, Birmingham's new, very hip internet radio station. For some great music and program favorites like Reg's Coffee House and Oh Brother Radio, be sure to go check out all the coolness at www.bhammountainradio.com.

BOND WITH TRUITT

Let us handle your bond problems. Everyone is having issues right now and we can help.

CONGRATS:

To: *Camille Spratling* and Birmingham's Railroad Park for being recognized as the Best New Park by TheDailygreen.com.

To: *Mike Rogers* of Rogers & Willard Construction on the feature interview with him in the February/March issue of Alabama Construction News. Mike is a really interesting guy and a great builder.

To: *Battalion Chief Tommy Hale* of the Vestavia Hills Fire Department on being named Firefighter of the Year by the Rotary Club of Vestavia Hills.

To: *Will Akin, Greg Hess, Gary Pharo & Hugo Isom* of The Shopping Center Group on the opening of their new iStore Self Storage facility.

To: Vestavia Hills High School student *Myles Robinson* and his efforts to raise funds for the American Cancer Society's Relay for Life program at VHHS.

To: Birmingham's *Innovation Depot* for being recognized as the Technology Incubator of the Year by the National Business Incubator Association.

To: our state's most recent CCIM designees including *Michael Delaney, Brooks Delaney, Tommy Gleason, Ken Bailey* and *Scott Delaney*. We are proud to be member of the AL CCIM Chapter.

To: *Charles Ferlisi* on his new position as Director of Development & Construction with Southpace Properties. Charles is a great guy and adds a lot to an already stellar cast at Southpace.



Need aerial photography for your construction site, commercial property, home or other project without the big price? Just call Greg McNair with AerialSouth. He does a fantastic job with remote control helicopters and other interesting tools that keep your cost to a minimum while providing first-rate results. For more information, go to www.aerialsouth.com to see his work.

MATT GETS CERTIFIED

We would like to congratulate our own Matt Denton for recently achieving his Construction Risk and Insurance Specialist Designation from the International Risk Management Institute.



Truitt Insurance & Bonding is happy to be associated with the PALS program for the Children's Library at the new Vestavia Hills Library in the Forest. Kiley Watson, this year's PALS Chairwoman, has done a great job with this initiative.



FOOD ALERT: NIBBLE NOOK

If you find yourself having to escape the state of Alabama for a few hours for whatever reason, check out our latest discovery: THE NIBBLE NOOK. Located in Amory, MS It was so good, we are not even going to make fun of the name (and that is incredibly tempting). This is a great spot for a quick hit of some serious catfish and meatloaf. Top it off with some lemon pie and you are ready to keep on truckin' back to the magnolia state.

GET TRUITTIZED TODAY!

Truitt's home & auto guru, Brandon Baird, has repeatedly been victimizing our competitors by finding savings for their clients and converting them to the Truitt Nation. With so many companies passing on large increases to their home & auto clients the past several months, Brandon has been steadily placing clients with top-shelf companies such as Travelers, Cincinnati, Encompass, Donegal, and others while saving people some serious cheese. A competitor we refer to as Great Harm Insurance, may have to put out a hit on Brandon in an effort to stop the bleeding. Call Brandon today!!!

SCRAPBOOK



Even "The Greatest of All Time" knows where to go to for insurance advice.

This gem came from the late 1980s when JHT ran into the champ on the way back from a business trip. With John Truitt closing in on 50 years in the insurance business, we are sharing some old photos and stories of accounts and people he has touched over the years. As he has pointed out, with 50 years in, he has 25 more to go.



HEADED TO VEGAS?

We would like to wish everyone headed to the ICSC RECON event a hugely successful trip this May.

**ST. ELIAS MARONITE CHURCH
LEBANESE FOOD & CULTURAL FEST.**



Tony & Mr. Joe enjoying all the fun at the St. Elias Festival.

Thanks to the hospitality of our across the street neighbor, CPA Joseph Boohaker, Tony, Joanne,

Zach & Vince took in the Lebanese Food & Cultural Festival at St. Elias Maronite Church in Birmingham the weekend of April 29th. The Truitt contingent had a great time checking things out. The food was delicious and the church is absolutely beautiful. Refer to www.stelias.org for more info on the church.



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