

# THE TRUITT NEWS

The Official Skinny From Truitt insurance & Bonding Inc.



## CONGRATS

TO: **Robert Jolly and the folks at Retail Strategies LLC.** on being recognized by the Bham Business Journal Small Business Awards.

TO: our friend **Marc Scholl & his partner Amy Stump** on being named in the TOP 25 PRODUCERS for ARC REALTY.

TO: **Joyce Burson** of Hanover Insurance Company on the birth of her first grandbaby, Banks.

TO: **Peace Missionary Baptist Church** (our Jean Wilson is a member) in Bham's Pratt City community on celebrating the church's 100<sup>th</sup> anniversary this July.

TO: **Jill Deer (Brasfield & Gorrie) & Jonathan Nelson (Birmingham Barons)** for being included in the current class of Leadership Birmingham.

**COMING SOON:  
OUR NEW PHONE APP**

## INDUSTRY TIDBIT

As reported in National Underwriter's July 2017 issue, hail claims nationally saw an increase of 48% during 2016 with more than 956,000 being reported. Texas totaled 39% of these claims, more than four times the amount of the 2<sup>nd</sup> place state, Colorado.



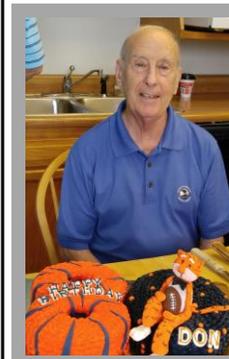
# THANK YOU!

We can't say thank you enough to everyone for keeping Zach Truitt (Tony & Joanne's oldest) in your thoughts & prayers during the early summer. Out of the blue, Zach was diagnosed with a tumor in his kidney. The kidney was immediately removed the Tuesday after Memorial Day at Children's Hospital in Birmingham. Words are simply not enough to describe the kindness, generosity, and friendship we have received since that time. We have spent this summer healing up and getting our game face on for 7<sup>th</sup> Grade. All reports are positive and we cannot express how grateful we are for the care and skill Dr. Elizabeth Beierle and ALL the folks at Children's gave to us. They are the absolute best!

## INDUSTRY TIDBIT

As reported in the April 2017 issue of IA Magazine, a US Coast Guard report showed that for 2015, there were 4,158 boating accidents causing over \$42M in property damage. Furthermore, 8 out of 10 boaters who drowned were operating vessels under 21 feet in length.

## HAPPY BIRTHDAY!



We were excited to be a part of our Don Adam's 80<sup>th</sup> birthday on June 30<sup>th</sup>. We threw Don a surprise party complete with homemade ice-cream and an elaborate Auburn cake. Great guy who absolutely deserves to be celebrated.



We were thrilled to celebrate the 26<sup>th</sup> anniversary of TRUITT INSURANCE & BONDING this June. We appreciate all of the relationships we have built over the years, both past & present. We can promise we will work hard to keep earning your trust.

[www.truittinsurance.com](http://www.truittinsurance.com)

## HE SAID IT BEST

**"I better, I owe you \$3,000,000".**

**Legendary real estate developer William Zeckendorf when told by the head of Morgan Stanley Bank he looked like \$1,000,000.**



## BOOK PARTY

We had a fantastic time at the book release party of super-talented writer (and wife of Truitt's Matt Denton) Lauren Denton, held Apr 14<sup>th</sup>. Her new book, **The Hideaway**, has been getting super reviews. Great read so get out and get a copy.

## CONGRATS

TO: **Dawn Gates of Gates Builders** in Foley, AL on the birth of her first grandchild, Kathryn, earlier this year.

TO: **Robin Morgan** of Morgan Properties & **Leslie Self** of Fancy Goods Variety on being named Businesses of the Year by the Vestavia Hills Chamber.

TO: **David Myers** of Bham's Henderson & Myers P.C. on being named to the Greater Bham Humane Society Board.

TO: our friend **Bryan Holt** of Southpace Properties on being named VP of Finance for the Retail Brokers Network, one of the largest retail real estate networking groups in the U.S.

TO: **Wiley Lott**, Director of External Affairs & Economic Development for Southwest Alabama Gas on being named a "Mover & Shaper" in Montgomery County in the Jan 2017 issue of Business Alabama.

TO: **Paul & Jacqueline DeMarco** on the arrival of their latest, Andie Frances, on 4/1717.

TO: **Dr. & Mrs. Matt Abele** on the July 30<sup>th</sup> marriage of their daughter, Mary Katherine, to Hogan Bryant.

TO: **Scott Perry** on his new career as a RealtySouth agent. Need a house, call Scott.



Fundraising is on-going to help restore the historic Mt. Vernon Theater in Tallassee, AL. If you love old buildings & small-town life, get involved. Call (334)283-2564 for info.



## Who's Up For This?

OK all you runners out there, who wants a piece of this? The Marathon des Sables is called the "Toughest Footrace On Earth". This six-day race begins in southern Morocco and takes you right through the Sahara Desert. You run a marathon each day (except for the day you run a double marathon), up & down massive sand dunes in 100+ degree daytime heat, stay in a bivouac tent each night when temperatures drop, and must carry your food & water ration with you. As you can imagine, a lot of people that start do not finish. The next edition will be in April 2018 so anyone REALLY wanting a challenge...here is your chance.



We appreciate United Fire Group, one of our great partners, for naming Tony Truitt to their Great Lakes Agency Advisory Board. Tony was able to attend their meeting in Minneapolis this June where selected agents had the opportunity to meet with UFG's senior management to discuss what agents see in the marketplace and get their input to best position UFG to service the agents' insureds. In our opinion, this is one of the many reasons UFG has become one of our top companies.



Brandon & Matt working our annual "cash grab" event at the AFDA's Convention held each June at Marriott's Grand Hotel in Point Clear, AL. We had a blast.

## INDUSTRY TIDBIT

As reported in the July 2017 issue of Insurance Journal Magazine, dog bites & other dog-related injury claims nationally accounted for more than 1/3 of all homeowner liability claims dollars paid out, costing in excess of \$600,000,000.

**TRY US FOR YOUR HOME & AUTO COVERAGE! WE'RE JAMMING ON THIS.**



John Truitt & Sentry's Frankie Smith during Sentry Insurance's NIGHT AT THE BARONS held this May.

## INDUSTRY TIDBIT

As reported in National Underwriter's July 2017 issue, the total cost of property damage in the US during 2016 amounted to \$51,000,000,000. This is an increase of **over 30%** from 2015's figures.

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## F-R-E-A-K-Y

Dismembered great white shark carcasses are washing up on the beaches of South Africa, victims of "surgical" killer whales. The interesting (and somewhat nauseating, thing about this) is that the whales, while always great hunters, have been removing the shark's livers & stomachs with such precision and in such numbers, it is alarming not only locals but scientists as well. Those sound like tough waters.