

The Truitt News

THE OFFICIAL SKINNY FROM TRUITT INSURANCE AGENCY

SPRING 2008

TIDBITS

CONGRATS:

To: **Jay Reed** for recently being named President of the Associated Builders & Contractors Alabama Chapter. Jay has been involved with the group for many years and will do a fantastic job leading the association into the future.

To: **Matt Kelley** w/ Kelley Financial on the birth of his newest, Caroline Laine Kelley, on Tuesday, March 25th.

To: **Paul DeMarco**, state representative for District 46, on being named the Alabama Independent Insurance Agent's (AIIA) legislator of the year. Paul received the award at the AIIA's Board Meeting held in Montgomery March 13th.

To: **Colin Coyne** of Melaver Inc. & Wachovia's **Jordy Henson**. Colin recently was appointed to the Vestavia Hills Library Board. Jordy has recently been added to the Vestavia Parks & Recreation board.

To: **Scott, Linda & Kirk Parker** and the Bruster's Ice Cream team located on Highway 31 in Vestavia for being the top performing Bruster's store in Alabama and finishing 12th in the nation for the chain. That's a lot of ice-cream being slung. Keep it going.

To: **Truitt's Jimmy Aaron**, on the birth of 2 new grand-kids since the beginning of December. Jimmy, who resides in Opp, Alabama, does a great job for us as our agency's Wiregrass Sales Rep.

ANOTHER CERTIFIED PRO: COREY RECIEVES CIC



We are happy to give **Corey Bush** a big Truitt pat-on-the-back for recently receiving his Certified Insurance

Counselor (CIC) Designation. This designation takes a great deal of time, effort and knowledge to acquire. Each designee has attended 100 hours of courses and passed written exams on topics including Commercial Casualty, Commercial Property, Agency Management, Personal Lines and Life Insurance. Truitt Insurance pushes all of our employees to constantly try to further their industry knowledge and obtain designations such as the CIC in our efforts to best serve our clients.

ATTENTION VESTAVIA RESIDENTS:

From **5/1/2008 to 5/1/2009**, for any new personal lines policy (home, auto, umbrella, watercraft, etc.) our agency sells to a resident of Vestavia Hills, Truitt Insurance will donate 10% of the revenue we receive from the sale of that policy to the following community groups:

CAMPAIGN FOR A NEW VESTAVIA PUBLIC LIBRARY
VESTAVIA CITY SCHOOLS FOUNDATION



Agency Revenue Is A Portion Of Policy Premium

SEA LEGS?

28th Annual Heineken Regatta



Corey Bush sloughed off work again this March to see exotic places & live the high life during the annual regatta held in St. Maarten. Teaming up with Sharp Realty's **Chris Carrigan** (and husband of Truitt's **Chery Carrigan**), Corey's skills came in handy as they finished 5th in their division but we are still unsure how Corey beat out Chery for the invite. Cheers!



Alabama Chapter

ABC DAY ON THE HILL: TRIPPING TO MONTGOMERY

On April 2nd, **Tony Truitt** joined in with fellow Associated Builders & Contractors (ABC) members on a trip to Montgomery in an effort to dissuade our legislators from voting on upcoming bills that would be detrimental to the construction industry. The group including ABC Staff, **Clinton Smith** of Stewart/Perry Construction; **David Mathews** of Saiia Construction; **Fred Smith** of Vulcan Termite & Pest Control; **Alan Herndon** of HOAR Construction; **Keith Covington** of Bradley, Arant, Rose & White LLP; **Jack Darnall** of Brasfield & Gorrie; **Brian McDermott** of BE&K; **Mitch Bruhn** of Southern Company; **Bruce Adams** of Brice Building Co.; **John Conner** of Robins & Morton, **Joel Adkins** of J. Adkins Mechanical; **Carmon Colvin** of Bright Future Electric; and numerous others. The group's efforts were well-received and hopefully made a difference.

ICSC GULF SOUTH IDEA EXCHANGE RECAP

Tony & Corey want to thank everyone for making the ICSC Conference in Birmingham a success, especially the sponsors we personally cajoled into being involved: Stewart & Perry Company • Charles & Vinzant Construction Co. Gallet & Associates • Maynard, Cooper & Gale, P.C. • McClinton & Co. Grimmer Realty Co. • Saiia Construction • Grandbridge Real Estate Capital

COOKED: JEFF GETS HUNG BY JURY 2nd Place Finish At Trial-By-Fire Chili Cook-Off



Truitt's **Jeff Rodgers** aproned-up with the UAB National Alumni Society Team at the 4th Annual Trial By Fire Chili Cook-Off. The event, which helps create scholarships for students in UAB's pre-law program, consists mostly of teams of attorneys from different firms around Birmingham. The event is judged by actual county, state & federal judges, all of whom Jeff now thinks were paid off since he didn't win, *ESPECIALLY* considering he used his own special recipe. The story we got when he returned included boos raining down from the crowd and the mob being restrained when it was announced the Bradley, Arant, Rose & White Team had robbed them of the title officially leaving Jeff in the kiss-your-sister category.



TRUITT ONE OF TOP RANKED

Truitt Insurance is thrilled to have been recognized in **Business Alabama Magazine's** 2008 Top Rank special edition as one of the leading independent insurance agencies in Alabama. Thanks so much for the shout-out.

**TRUITT
INSURANCE**
Is
**Owned,
Operated,
& Based In
Alabama!**

**CAN YOUR AGENT OR
BROKER SAY THE SAME?**

**ASK IF YOUR DOLLARS
ARE GOING TO A BANK
OR CORPORATION
OWNED ELSEWHERE.**

FIRST IMPRESSIONS!

Thanks to everyone who has commented on the great job **Jean Wilson** does for us. Jean is the pleasant voice usually answering the phone & keeping us straight.

TRUITT INSURANCE AGENCY

**SALUTES THE
2007 COMMERCIAL \$1,000,000 SALES CLUB**



We would like to congratulate everyone but especially our clients, friends, and associates that were recognized by the BCRC for a great sales year in the commercial real estate market during 2007. Some of those in the money include **Len Shannon & Derek Waltchack** of Shannon-Waltchack; **Avery Clenney** of Brentwood Properties; **John Lauriello, Michael Randman, Rich Vanchina, Blake Crowe, David Ashford, Jonathan Lindsey & Steve Lichter** of Southpace Properties; **Mark Dinan** of Mark Dinan Commercial & Investment Real Estate; **Dan Lovell** of Graham & Co.; **Claude Tindall** of Longleaf Realty Partners; **Mark Hollis** of Hollis Real Estate; **Sam Duffey** and **Wes Cline** of Coldwell Banker/Eyster Properties; **Carter Cooper** and **Hunter Keller** of Richmond Properties; and **Sam Sharp & Jeffrey Werszner** of Sharp Realty & Management. Way to go on a great year.

For those needing more information on the BCRC, please refer to their website at www.bham-commercial.com.



**TIRED OF THE BIG BANKS?
CHECK OUT THE SERVICE &
GREAT RATES AT SOUTHCITY.
CALL STEVE ODLE AT
(205)705-1510.**



**BIG SHOT
Back On The Job**

John Truitt wants everyone to know he is still kicking & back on the job after recovering from his heart attack last fall. Here he is celebrating with Santa (Hartford's Mike Walsh) on an early visit back to the office.

THE NEW GUY

We are happy to welcome **Jon Vogel** into Team Truitt. Jon is staying busy learning the ropes and being the newbie. Give'em heck, Jon.

COOL STUFF

If you are near the Rocky Ridge area & need a heart boost, swing into the new **SNAP FITNESS** located in Rocky Ridge Plaza (across from Moe's Original BBQ, which is awesome, by the way). **Lee Pearce** and the other owners have set-up a great place with 24-hour access, eliminating most of my excuses. Drop by for a visit or give them a call at (205)822-4348.



If you are downtown & need some after-hours refreshment, drop by **The Speakeasy**. Located at 1920 3rd Avenue North, this place is very cool & has received great reviews in local rags such as Birmingham Magazine. CHECK IT OUT!



P.O. Box 531010
Birmingham, Alabama 35253

SERVICES OFFERED BY TRUITT

- **Business Insurance Coverage** (General Liability, Business Auto, Work Comp, Property, Etc.)
- **Personal Insurance Coverage** (Home, Auto, Umbrella, Jewelry, Guns, Boats, Artwork, Etc.)
- **Bonding** (Bid & Performance Bonds, Notary Bonds, License & Permit Bonds, Etc.)
- **Commercial Investment Property Coverage** (Shopping Centers, Apartments, Office Buildings, Hotels, Etc.)
- **Life Insurance** (Individual, Disability, Annuities)
- **Builders Risk** (Commercial & Residential)