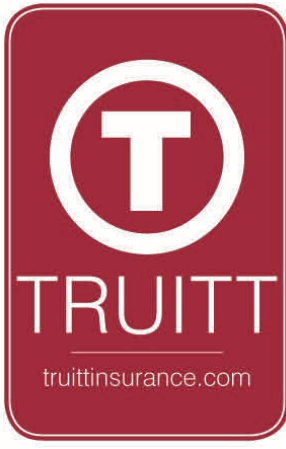


THE TRUITT NEWS

THE OFFICIAL SKINNY FROM TRUITT INSURANCE & BONDING INC.



CONGRATS:

To: Our friends at Southpace Properties: **Bryan Holt & Andrew Loveman** on leasing 2,000 square foot space on College Street in Auburn to Dunkin Donuts. The new place is expected to open this summer.

To: Birmingham's **Bayer Properties** as they have recently taken over the management of Bridge Street Town Centre in Huntsville. Roughly 600,000 square feet at present, an additional 200,000 square feet will begin construction this spring.

To: **ServisFirst Bank** on the opening of a new branch at 100 St. Joseph Street in downtown Mobile. Open for business March 1st.

To: **Sharon Lovell, Betty Bell and The All-Star Baseball League** on being recognized by Leadership Vestavia Hills as that group's Citizens of the Year Banquet held March 7th at the Vestavia Hills Country Club.

To: **Marc Dempsey** of B.H. Craig Construction in Florence on his recent appointment by Governor Bentley to serve on the Alabama General Contractors License Board.



JHT TURNS 75:

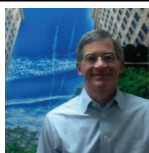
Says he has 31 years left to work before he hangs it up!

Truitt Insurance & Bonding celebrated John Truitt's (our founder) 75th birthday on February 19th. We had a fantastic time making him hold 75 balloons and throwing out all the usual references about that many candles starting a fire, etc. He took it all in stride, ate his cookie-cake & Blue Bell ice cream then said he is not going anywhere until he reaches 106. Looks like we are going to have to budget for a lot more balloons in the years ahead.



DRIVEN: THE MATTY D STORY

That should be the title of TV show. Running an ordinary marathon is simply not enough of a challenge for our own Matt Denton. This time he decided to take on the Mount Cheaha 50K Race To The Top Of Alabama and you can now check off another success for him. Tony Truitt was having a good time making fun of the socks Matt wore until MD flipped the tables and started making fun of Tony being out of shape. There is now silence regarding Matt's attire.



We are excited to announce we are growing again. **Ron Ramsbacher** joined TEAM TRUITT in February as our agency's Operations Manager.



The Alabama Rural Water Association's annual conference held in Montgomery this March was a lot of fun. The Truitt booth was hopping as we had the chance to say hi & also thanks to our clients and friends. What a great group of people serving a vital role around our state. Also, congrats to The City of Fairhope & Irondale Water Works for placing 1st & 2nd in the Water Taste Test.



Matt hanging out w/ Mayor & Mid-Central Water Authority Manager Mike Norris of Fulton, AL.

GOOD FOLKS + GREAT RATES = WHY PEOPLE CALL TRUITT

**MARY HAD A LITTLE LAMB.
SHE ALSO HAD A BETTER BOND RATE AFTER SHE TALKED WITH US.
CALL US AT (205)254-3005.
IF IT IS OK WITH YOU, WE ARE PROBABLY GOING TO MAKE YOU MORE COMPETITIVE IN YOUR BIDS.**

2013 IS OUR YEAR OF POSITIVITY



Truitt was proud to be recognized by UFG this year with an invitation to their Agent Appreciation Luncheon held in Orlando March 6th. We were one of only a small handful of Alabama agents meeting the sales production guidelines to qualify. We are proud of our relationship with UFG and look forward to continued growth with them in the future.



FIRST PARTNERS
You Succeed. We Succeed.™

First Partners Bank, the bank behind the hard-

charging Truitt Insurance conglomerate, is on a hot streak. First, they have announced they are opening a second location at 2121 Highland Avenue, expecting it to be open by July 2013. More good news includes being the recipient of the Birmingham Venture Club's John S. Jemison Jr. Award, considered to be Alabama's highest award for high quality, fast-growth companies based in the Birmingham area.

CONGRATS:

To: Gulf Shores, AL on being a finalist in BudgetTravel.com's "Coolest Small Town in America" contest. Though officially they lost out to some place in Pennsylvania, we all know the truth.

To: Joey McClure of Joseph McClure Commercial Real Estate on the birth of his latest grandchild, Emmett Cooper McClure, born April 4th.

To: Sidney Aultman (Aultman Properties), **Joe Sandner III** (Colliers International) and **Bryan Holt** (Southpace Properties) on being recognized with the 2012 TOP PRODUCER Award for the Sales & Leasing Division by the Birmingham Commercial Realtors Council.

To: Len Shannon & Derek Waltchack (Shannon Waltchack) on being recognized with the 2012 TOP PRODUCER Award for the Investment Division by the Birmingham Commercial Realtor's Council.

To: Dr. Michelle Jones & Dr. Morgan Kennedy and staff at Chelsea Family Dentistry on being named the Best Dentist in the 280-corridor area by 280 Living Magazine.

To: Highlands Bar & Grill and The Garage Café, both located in Birmingham, on each being listed in Southern Living Magazine's Feb 2013 issue as one of the 23 best bars in the South

To: Gary Niven on being named President of Birmingham's Argo Building Company.

To: Derek Cavin and the Dairy Queen team for being recognized as the 2012 Vestavia Hills Retail Business of the Year by the VH Chamber of Commerce.

To: Donald Winningham III on being named as a shareholder of Maynard, Cooper & Gale, P.C.



**LLOYD'S OF LONDON
TORNADO STUDY FINDINGS**



As reported in the March 2013 PropertyCasualty360.com newsletter, a new report by Lloyd's of London titled "Tornadoes: A Rising Risk?" indicates tornadoes are now considered as deadly & costly as hurricanes in the United States. The United States has more tornadoes than any other country on the planet. Each year an average of

1,200 twisters hit the US killing 60 people, injuring another 1,500 and causing roughly \$400,000,000 in damage. As we know all too well from our own experience, 2011 was especially vicious with 1,600 tornadoes touching down that caused more than \$25,000,000,000 in damages. One of the key findings in the report was with so many rural areas becoming more urbanized, tornadoes are more likely to hit densely populated areas thus causing more damage than ever before, as evidenced by more billion dollar damage events.



LISTEN OUT FOR THE JAMES SPANN WEATHER FORECAST, NOW SPONSORED BY TRUITT INSURANCE & BONDING.



AFDA MID-WINTER CONFERENCE



The Truitt gang was on-hand at the Alabama Funeral Directors Association's 2013 Mid-Winter Conference held at the Birmingham Marriott Hotel this January. Tony, Matt & Wayne anchored the Truitt booth this year and had a great time talking with clients,

prospects and other vendors. Congrats to Denise Edmiston, Mark Dryden and the AFDA board for putting together an outstanding event for people in the industry.



HE SAID IT BEST:

*A jack-ass ain't never won the Kentucky Derby.
- Coach Wimp Sanderson*

HEY DENTISTS:

Truitt will be at the AL Dental Association meetings in Orange Beach this June. Come see us.

- Trust Truitt for all your company's bond needs
- Trust Truitt for your company's business coverage needs (General Liability, Work Comp, Commercial Property, Automobile & Umbrella, etc.)
- Trust Truitt for competitive rates on your personal home & automobile.
- Trust Truitt for your life insurance needs.



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(205)254-3005



MERCEDES MARATHON MEDALS A HUGE HIT WITH ZACH & VINCE TRUITT



We just joined the P&CMA and are really looking forward to getting to know all the folks in this group. See you soon.



Congrats to our own **Sue Harter** on recently passing the Alabama's Property & Casualty Licensing Test. Way to go, Sue!!!

Congrats to Mike Rogers & the team at **Rogers & Willard** in Mobile for their work on Cullman's First United Methodist Church that was damaged in the April 27th, 2011 tornado outbreak. The project won them one of the ABC's Excellence In Construction Awards this past Dec.



ALABAMA TRIVIA

As reported by Joe Songer in The Bham News, the Horton Mill covered bridge is now reopened for traffic. Located just out-side Oneonta in Blount County, the bridge sits 70 feet above the Calvert Prong of the Warrior River, making it the highest covered bridge over a body of water in the United States.

GODSPEED

We would like to mention the passing of 3 friends who really made an impact on the people they knew: Cotten Volman, Robbie Rookis, & Tom West. All of you will be missed by many.