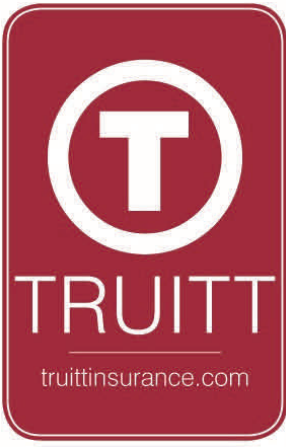


THE TRUITT NEWS

THE OFFICIAL SKINNY FROM TRUITT INSURANCE & BONDING INC.



CONGRATS:

To: Nicholas Peters & Nick Peters of Birmingham Business Forms and **Mike Lorino, Angie Contri Perry & Scott Perry** on being featured in First Partners Bank's *Tools For Success Magazine* regarding operating family-owned businesses.

To: Amber (Strain) & David Kinney (Cincinnati Ins Co.) on their recent nuptials. Best wishes to the happy couple.

To: Jeff Downes, the new City Manager for Vestavia Hills. VH welcomes Jeff from his many years of service in Montgomery.

To: Jon Waggoner, an attorney in Auburn University's legal office, on his new position of Interim VP of Student Affairs at AU. Way to go, Jon!

To: Reg and all the folks at **Bham Mountain Radio** for picking up an FM signal. You can now hear them everyday on 107.3 or go to bhammountainradio.com just like always.



To: Cincinnati Ins. Co.'s **Joe Cravens** on his promotion to State Agent. Joe does a great job for our agency and clients.

NEED A BOND? CALL TRUITT!



ONE REALLY FUN, CRAZY SUMMER

We have had a fantastic time this summer and kind of hate for it to come to a close. New clients, old friends, great trips and some really weird experiences came together for all of us at Truitt in the summer of 2013. One thing is for sure, our "Year of Positivity" continues to roll on and we are tremendously thankful for all our blessings. We continue to be busy and can't wait to see what's next. Thank you all for being a part of it.

AGC Truitt was proud to help out in a small way as a sponsor for the Alabama Associated General Contractors annual convention in Destin this summer. We are long-time members of the Alabama Chapter and were happy to help.



Matt and Tony attended the AFDA's Casino Night at their association's annual convention. Held this June at the Marriott Grand Hotel in Point Clear, the AFDA once again had a fantastic turnout. The Truitt contingent really did enjoy catching up with some friends and clients. Denise Edmiston, Randy Anderson, Whit Miles, John Cook Rudder, Mark Dryden, Koven Brown, Doug Williams, Aaron Ellison, & Keary Chandler were just a few of the folks they ran into. Great job to Mark Dryden of Dryden Funeral Home in Heflin on a fantastic year of leadership. Don Daniels of Dunklin & Daniels Funeral Home.



HARDEST WORKING MAN IN ALABAMA POLITICS

Congrats to our friend, Alabama State Rep Paul DeMarco, on the nice article and cover photo in the April/May issue of Alabama Construction News. Paul puts in a MASSIVE amount of his time trying to help move our community forward.

Industry Tidbit:

More and more states are allowing electronic display of proof of insurance on your smartphone. This is a big improvement for most people instead of digging around your vehicle looking for your paper copy. However, Alabama is not one that accepts this verification presently. Contact your state rep's office and put them to work on this.



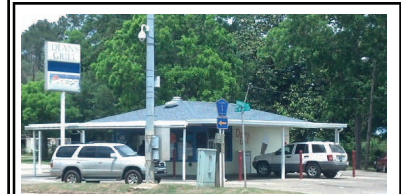
DAVID OUSLEY JOINS TRUITT

We would like to welcome our newest team member, David Ousley, as our agency's Marketing Manager & CL Client Service Director.



STORM DAMAGE

According to July 2013 issue of PropertyCasualty 360, the Oklahoma tornado outbreak this May has seen over 70,000 claims submitted to date. Payouts are estimated at \$562M thus far. Homeowner's have been paid approximately \$437,000,000 of that figure. Oklahoma Insurance Commissioner John Doak says he expects total claim payments to top \$2,000,000,000. Total storm damage across the nation in May 2013 alone cost insurance companies over \$4,000,000,000.



DEAN'S GRILL IN ATMORE

If you are in Atmore, no offense to the McDonald's or Hardee's off the exit but keep on going into town and check out Dean's Grill. We tried the cheeseburger & milkshake and both are now on our approved listing of good eats.

Bravo to **Robin Morgan** on the upcoming renovations he is undertaking to his Rocky Ridge Square Shopping Center.

CONGRATS:

To: Kevin Jacques on his promotion to Director of Real Estate at UAB.

To: Ryan Ferris on his promotion to senior project manager/estimator at Dunn Building Company.

To: Daniel Murray, Blaine House and everyone at Murray Building Company on receiving 2 awards at this year's ABC Safest in the Industry Awards Celebration.

To: our friend, Chuck Gore, on his new position with D.E.C. Fire & Water Restoration in the Birmingham Area.

To: one of the nicest people we know, Joy Daugherty of Interiorscapes, Inc., on the first catch at her new lake house. We'd say that is a good start.



To: Gary West and the team at G.A. West & Co. in Chunchula on being awarded a 2013 Stewardship Award by The Partners for Environmental Progress.

To: Kristin Pest with Watts Realty on obtaining a Certified Insurance Service Representative (CISR) designation.

To: Kim Mangham-Barelare, owner of Southstar Properties and one great lady, on being recognized as the 2012 Sales Associate of the Year by the Bham Association of Realtors.

To: Bill Sager on being named the Executive Vice President of the Alabama Independent Insurance Agents Association.



Truitt's Don Adams, Tony Truitt, Matt Denton and Ron Ramsbacher at Travelers Day at Regions Field.

WAY TO GO BARONS!

Big congrats to our friend Jonathan Nelson, General Manager of the Birmingham Barons, and the entire organization on their wildly successful move to the new Regions Field. Located in downtown Birmingham, over 300,000 people have been through the gates so far this season. The ballpark is absolutely fantastic. Get out and catch a game if you haven't made it already. Our guess is you are gonna love it!



Our friends Bob Straka & Mark Achuff enjoying the Rickwood Classic played each year at Birmingham's Rickwood Field, the oldest ballpark in the US. Rickwood is great but Regions Field is one of the nicest parks in the country. Hit a game on a Friday night and see the after-game fireworks show.

You Call This Work?

Not exactly sure how they got all this worked out but local power-house attorneys and long-time buds, **Keith Hamilton** (Bainbridge, Mims) and **Tripp Haston** (Bradley-Arant) managed to attend some kind of super-lawyer seminar in Paris this summer, then toured Europe on work duties for a week. Well played, guys. This trip is great proof of your negotiating prowess.



Brussels, Belgium.

THE STAT SHEET

- According to the Institute for Business & Home Safety, an estimated 52% of businesses do not reopen following a major disaster.
- This tidbit picked up in one of our CE classes: only 2% of ALL insurance losses are TOTAL losses; however, that 2% lands somewhere each day.
- FIRE kills more Americans each year than ALL other natural disasters COMBINED!
- A human-head remains conscious for about 15 seconds after it has been cut-off. Weird.
- There are 5,000,000 hair follicles on an average adult. *Tony Truitt feels cheated!!!*
- The chances of being killed on a theme park ride are 1 in 750,000,000 according to the International Association of Amusement Park and Attractions.



Loved this sign we saw in Eureka, CA. Never thought about something like this before but I can promise everyone I would be on-the-hoof just like the little man on the sign, and I'm guessing with the exact same expression if ever in this situation.



HOTEL IN CONCERT
Jasper City Auditorium
Friday, January 5
8:00 P.M.
TICKETS: \$4.00 (advance) \$4.50 (day of show)
Advance tickets available at:
Marcus Sleep Shoppe & Furniture - Downtown Jasper
Clay & Cole - Parkland North, Jasper

ALABAMA TRIVIA

The Birmingham-based band Hotel released their self-titled debut album and charted "You've Got Another Thing Coming", reaching #54 in 1979. Give it a listen, pretty good stuff from way back in the day.

HE SAID IT BEST:

*At Georgia Southern, we don't cheat.
That costs money and we don't have any.*

- Erk Russel

Legendary Georgia Bulldog defensive coordinator who went on to found the football program and be the first coach at Georgia Southern University.



The Truitt booth R-O-C-K-E-D at the Alabama Dental Association's Annual Meeting held this June at the Perdido Beach Resort. Call us people of the dental world. We would love to insure your practice!



CHARGE UP!

If you happen to be heading to Gulf Shores and also happen to be driving an electric vehicle, wheel on in to Benson's Appliance Center in Foley for a charge. Ed Benson installed a couple of charging stations out front and has had people stopping in from all over for free juice.

(205)254-3005



Alabama CCIM Chapter

We were proud to be a sponsor of the Alabama CCIM Chapter's Networking Event held at Cahaba Brewery on May 7th. A great time with a bunch of really good (and fun) people! They folks at Cahaba know what they are doing, too.